

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00565 221222Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----221223 128800 /17
R 221140Z FEB 77
FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
INFO SECSTATE WASHDC 5670

UNCLAS ABU DHABI 0565

E.O. 11652: N/A
TAGS: BEXP, TC
SUBJ: FOR'N GOV'T. TENDER: 220KV TRANSMISSION LINE

REF: (A) STATE 037010, (B) 76 ABU DHABI 3480, (C) ABU DHABI 364.

1. NEITHER INVITATION TO TENDER SUBJECT PROJECT (REF B), NOR ANNOUNCEMENT OF EXTENSION OF TENDER DEADLINE (REF. C), BOTH OF WHICH APPEARED IN LOCAL PRESS, CONTAINED ANY BOYCOTT LANGUAGE, AND OPPORTUNITY WAS THUS DKGY REPORTED. ABU DHABI GOV'T. DEPARTMENTS (INCLUDING DEPT. OF WATER AND ELECTRICITY WHICH IS RESPONSIBLE FOR THIS PROJECT) DO NOT MAKE TENDER DOCUMENTS AVAILABLE TO EMBASSY UNLESS EMBASSY PAYS THE REQUIRED DOCUMENTS FEE (WHICH IN THIS INSTANCE IS OVER 500 DOLLARS). EMBASSY DOES NOT AND CANNOT OBTAIN OR INSPECT TENDER DOCUMENTS. AS ABU DHABI'S PUBLISHED INVITATIONS TO TENDER ALWAYS CONTAIN SUFFICIENT INFORMATION TO ALLOW U.S. FIRMS TO DETERMINE WHETHER OR NOT THEY WOULD BE INTERESTED IN BIDDING, EMB WILL CONTINUE TO BASE TOPS REPORTS ON PUBLISHED NOTICES LEAVING PURCHASE OF COSTLY TENDER DOCUMENTS TO RESPONSIBILITY OF INDIVIDUAL FIRMS.

2. WHILE WE HAVE NO REASON TO DOUBT STORY THAT TENDER CONTAINS BOYCOTT LANGUAGE, WE CAN ONLY PROVIDE REQUESTED CONFORMATION BY OBTAINING DOCUMENTS. MAKING DIRECT APPROACH TO ZAFARANA FOR THIS PURPOSE WOULD BE MOST UNWISE. FIRM IS FEROCIOUS AND ASTUTE COMPETITION.
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ABU DH 00565 221222Z

TOR USUALLY REPRESENTING EUROPEAN OR JAPANESE INTERESTS. ONCE GENERAL MANAGER RECOGNIZES NATURE OF SITUATION, HE IS LIKELY TO BE ALERT IN FUTURE TO USE OF BOYCOTT LANGUAGE, WHERE IT MAY EXIST, TO EMASCULATE US TRADE PROMOTION EFFORT WHEN IT IS TO HIS ADVANTAGE TO DO SO. THEREFORE, ONLY FEASIBLE APPROACH IS FOR EMBASSY TO MAKE DIRECT PURCHASE OF DOCUMENTS (COST

OVER \$500). USDOC REQUESTED TO PROVIDE APPROPRIATE
FISCAL DATA FOR THIS PURPOSE.
DICKMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH00565
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770061-0145
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770223/aaaaatyz.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 744af2c3-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 37010, 76 ABU DHABI 3480, 77 ABU DHABI 364
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3269882
Secure: OPEN
Status: NATIVE
Subject: FOR\N GOV\T. TENDER: 220KV TRANSMISSION LINE
TAGS: BEXP, TC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/744af2c3-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009